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Assessment Report Presented to

Yueqing Baotai Lock Co., Ltd.
乐清市宝泰锁具有限公司

Assessment Report

Report number	132709136_P+T
Report date	2022-10-25
The validity Period of Report	2022-10-26 - 2023-11-25
Report Verification Address	https://www.intertek.com.cn/ASVService/Home/IndexCN

Assessment Type	Production Trading Assessment
Assessor's Name	Jacey Chen
Reviewed by	Nicky Hong

Important Notes

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This report reflects our findings for the particularly concerned company on the date of our service only. This report does not discharge or release the factory/sellers/suppliers from their commercial, legal or contractual obligations with buyers in respect of products provided by the factory/sellers/suppliers. Any reader other than the party for whom this report has been specifically issued is hereby informed that the general conditions of service of INTERTEK contain liability limitation provisions.

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Company Name

乐清市宝泰锁具有限公司

Company Name (English)

Yueqing Baotai Lock Co., Ltd.

Gold Supplier & Assessed Company Relationship

Self Owned

Gold Supplier Member ID:

baotailock

Company address

No.11, Zhenxing Road, Xinguang Industrial Zone, Liushi Town, Yueqing City, Zhejiang Province, China

Registered address

Xinguang Industrial Zone, Liushi Town, Yueqing City, Zhejiang Province, China

Business type

Combined

Company website (URL)

<http://baotailock.en.alibaba.com>

Contact person

Mr.Xiaodong Hu

Telephone number

0086-13738190311

Email

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certification authority

INTERTEK

Consigner of Assessment

Alibaba

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Business License



Date of Incorporation

2011-12-02

The validity Period of Business License

2011-12-02

Company License expiration date

long time

Annual review conducted by the Industrial & Commercial Bureau?

Yes

Registered capital

500000 CNY

Business license number

91330382587758389Q

Unified Social Credit Code

91330382587758389Q

Customs registration No.

3303964A2N

Corporate representative

Mr. Shunxin Liu

Is it a publicly listed company?

No

Type of site evidential material

Real Estate Certification

Company Environment



Floor space (square meters)

6600

Organizational structure



Employees distribution

Department	Full-time employees	Part-Time Employee(s)	Total
GM	1	0	1
Vice GM	1	0	1
Finance Dept.	1	0	1
Sales Dept.	5	0	5
Development Dept.	3	0	3
Production Dept.	78	0	78
Store House Dept.	5	0	5
HR Dept.	1	0	1
Quality Dept.	5	0	5

Number of Full Time Employee

100

Number of part-time employees

0

Number of all employees

100



Main products

Main product categories

Category	Product category
Security>>Locks & Keys>>Locks	Cam Lock
Construction & Real Estate>>Door, Window & Accessories>>Door & Window Accessories>>Door & Window Hinges	Hinge
Security>>Locks & Keys>>Locks	Handle
Security>>Locks & Keys>>Locks	Rod Control Lock
Security>>Locks & Keys>>Locks	Panel Lock

Products sold in the last 12 months

Product category	Quantity	Revenue (USD)
Cam Lock	1000000 Pieces	Confidential
Hinge	600000 Pieces	Confidential
Handle	500000 Pieces	Confidential
Rod Control Lock	1000000 Pieces	Confidential
Panel Lock	2000000 Pieces	Confidential

Annual output (previous year)

Product category	Production line capacity (monthly)	Actual units produced (previous year)
Cam Lock	1000000 Pieces	1000000 Pieces
Hinge	60000 Pieces	600000 Pieces
Handle	50000 Pieces	500000 Pieces
Rod Control Lock	100000 Pieces	1000000 Pieces
Panel Lock	200000 Pieces	2000000 Pieces

Total output (annually)

Cam Lock:1000000 Pieces; Hinge:600000 Pieces; Handle:500000 Pieces; Rod Control Lock:1000000 Pieces; Panel Lock:2000000 Pieces

Competitive Advantage of Product Line

The company offer a great selection of lock in various designs, colors and sizes and have its own quality control process.

Number of product categories

6

Number of models

350

Import and export license



Import and Export Enterprise Code

03410664

Export experience (years)

7

Industry experience (years)

11

Number of foreign trade employees

4

Trade employee work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

0

6-10 Years

2

2-5 Years

1

Less than 2 years

1

Total revenue (previous year in USD)

Confidential

Total export revenue (previous year in USD)

Confidential

Number of foreign sales agents

0

Nearest port

Ningbo Port

Payment terms

FOB, CIF, EXW

Payment methods

L/C, TT, Cash

Average lead time (order confirmation to delivery)

Product Category	Num	Unit
Cam Lock	20	days
Hinge	20	days
Handle	20	days
Rod Control Lock	20	days
Panel Lock	20	days

The Shortest Sample Time

Product Category	Num	Unit
Cam Lock	5	days
Hinge	5	days
Handle	5	days
Rod Control Lock	5	days
Panel Lock	5	days

Market distribution

Market	Revenue (USD)	Total revenue (%)	Product category(s)
North America	Confidential	20	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock

Market	Revenue (USD)	Total revenue (%)	Product category(s)
South America	Confidential	5	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock
Eastern Europe	Confidential	5	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock
Southeast Asia	Confidential	10	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock
Oceania	Confidential	5	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock
Domestic Market	Confidential	55	Cam Lock, Hinge, Handle, Rod Control Lock, Panel Lock

Main clients

Clients name	Product category(s)	Total revenue(%)
Confidential	Confidential	Confidential

Main clients types

Brand business,Retailer,Engineer,Manufacturer,For Private use

Supported languages

Language	Listening & speaking	Reading & writing
Chinese	yes	yes
English	yes	yes

There is/are ___R&D engineer(s) in the company.

3

R&D engineer education

Doctorate

0

Post-Graduate

0

Graduate

1

Junior college

2

Technical school

0

High school

0

R&D engineer work experience

Over 30 Years

0

21-30 Years

0

11-20 Years

0

6-10 Years

1

2-5 Years

2

Less than 2 years

0

Quantity of new products (yearly)

Product category	Quantity
Cam Lock	10 styles
Hinge	10 styles
Handle	10 styles
Rod Control Lock	10 styles
Panel Lock	10 styles

Shortest time for new products to be launched

Product category	Quantity	Unit
Cam Lock	25	days
Hinge	25	days
Handle	25	days
Rod Control Lock	25	days
Panel Lock	25	days

What design services are provided?

Simple customization (Only add logo/Change color/material) , Customization based on sample, Customization based on graphic design, Customization

Design Process

Description	Image
CAD Design	

What are the equipments that R & D employees are using?

Please list the equipments below	Image
Computer	

Please list the main softwares that are used:

AutoCAD2010






Have the designed products been tested by a third-party inspection body?

YES, Only part of designed products have been tested



Does the company has qualification requirements for designers?







YES, without written job description

Production Machinery

Machine Name	Brand & Model No.	Quantity	Number of years used	Condition	Image
Die Casting Machine	CM-50	4	9	Acceptable	
Polishing Machine	No Information	4	9	Acceptable	
Punching Machine	JB23-80B	12	9	Acceptable	
Lathing Machine	MA25-6	6	3	Acceptable	
Coating Machine	No Information	3	2	Acceptable	

Production Flow

Process description	Image
Raw Material Storage	
Die Casting	

Process description	Image
Polishing	
Punching	
Lathing	
Coating	
Assembling	
Warehouse	

Number of employees in each production Line

Production Line	Supervisor	Number of operators	Quality control inspectors
Workshop	1	77	5

Subcontractors

Outsourcing Unnecessary

Equipment number

120

Production line number

2

Work Instruction

Yes

Clear Production Process

Yes

Production management system

Yes

How many QA or QC inspectors in total?

5



Are all production lines have quality control?

Yes

How are finished products inspected?

Inspection of all products, Random inspection

Testing Machine

Machine Name	Brand & model No.	Quantity	Number of years used	Condition	Image
Salt Spray Test Machine	No Information	1	3	Acceptable	
Tension Machine	H7-811Q	1	2	Acceptable	

Quality Management Process

Process description	Image
N/A	

Are written instructions available for onsite material inspection/testing? Are the relevant records maintained?

Yes, with written instructions but no records

Does the enterprise perform inspection on finished products and keep records

Yes

Does the company have any supplier assessment procedure and management?

Yes

Collaboration with Fortune 500 list of companies

No

Overseas Service Countries

N/A

The content of overseas services provided

No

Is it possible to provide expatriate engineer services?

no

Do you have an overseas showroom?

N/A

Have you participated in offline trade shows?

Trade show name	Date attended:	Country/Region:	Images taken at the Trade show
N/A	N/A	N/A	N/A

Does the merchant have the ability to provide buyers with material packages?

No

Do you have Project capability ?

No

Do you have flexible customization capability?

No



Cooperation suppliers (total)

5

Suppliers (cooperations more than twice)

5

MOQ for each item

More than 300

Small MOQ cases

Product category	MOQ (in the last 12 months)	Shortest lead time
Cam Lock	1000 Pieces	3 Days
Hinge	1000 Pieces	3 Days
Handle	1000 Pieces	3 Days
Rod Control Lock	1000 Pieces	3 Days
Panel Lock	1000 Pieces	3 Days

Do you have an overseas warehouse?

N/A

Large brand agent processing

Product category	Big brand name
N/A	N/A

Does the merchant support delivery to the buyer's designated Amazon warehouse?

No

After- Sales Guarantee

Do you have a complete after sales service capability?

Yes

Does the enterprise record and follow up customer complaints and feedback

Yes, with a standard feedback form but no records

Are there any clear procedures to handle customer complaints?

Yes, with clear procedures but no written records

Is there a closed-loop corrective action system in place?

Yes

Can finished/packaged products be traced by lot identification to the appropriate raw material?

No, only the production date can be traced

Is there a product alert and recall procedure?

Yes

Warranty period

Product category	Average Guarantee Number	Average warranty unit
Cam Lock	3	years
Hinge	3	years
Handle	3	years
Rod Control Lock	3	years
Panel Lock	3	years

Industry capabilities

what are the main categories of suppliers in the alibaba international station?

Security